

PRIVATE PRACTICE: CANBERRA

Level of Experience	Small Law Firms		Mid Tier Law Firms		Top Tier / Intl Law Firms	
	Range	Median*	Range	Median*	Range	Median*
Graduate	46,000 - 52,000	48,000	60,000 - 68,000	64,000	60,000 - 68,000	63,000
1+ Years	52,000 - 60,000	56,000	62,000 - 72,000	67,000	60,000 - 75,000	68,000
2+ Years	55,000 - 65,000	60,000	70,000 - 85,500	78,000	75,000 - 80,000	78,000
3+ Years	65,000 - 80,000	70,000	85,000 - 100,000	93,000	92,000 - 105,000	98,000
4+ Years	82,000 - 91,000	87,000	95,000 - 105,000	100,000	100,000 - 110,000	105,000
5+ Years	92,000 - 95,000	94,000	105,000 - 115,000	110,000	110,000 - 120,000	115,000
6+ Years SA1	92,000 - 110,000	101,000	110,000 - 120,000	115,000	105,000 - 124,000	113,000
SA2 - SA4	113,000 - 140,000	127,000	115,000 - 175,000	140,000	120,000 - 200,000	150,000
Special Counsel	140,000 - 180,000	160,000	135,000 - 190,000	165,000	150,000 - 205,000	175,000
Salaried Partner		150+		180+		205+

* The median value is where ½ the numbers are greater and ½ are smaller (ie the middle value).

* The variances within each category will depend on the following:

- pre-admission experience
- academics
- starting salary
- partner potential
- the demand for lawyers within a particular practice area
- the employee's presentation and additional qualities
- the employee's marketing potential &/or marketing activity
- specialist accreditation or qualifications